



## PY25 Questions and Answers for Question Period Ending 1/31/2025

### RFP 25-01 DHS EARN WR

**Q: For the past year and a half, have the EARN and Work Ready programs been operating out of community locations to provide services? If so, where?**

A: Yes, staff provide services out of the following locations:

- Lancaster County Library
- The Factory Ministries
- Columbia Library
- ECHOS
- Franklin Terrace Location
- Quarryville Library
- Elizabethtown Library
- ELANCO Library
- Ephrata Library

Staff also meet with clients at local business locations convenient for the client, providing that there is privacy for conversations.

**Q: Could you share EARN and Work Ready performance for last program year and this program year to date?**

A: Finalized performance numbers for PY23 are not available. We are currently working to update the year-to-date performance numbers for PY24. The confirmed data is below.

Performance Measure	PY24 Through December
Enrollment (not a program goal)	335
Secondary Equivalent and Credentialing	38%
Employment (\$2.00 greater than minimum wage)	90%
Household/Needs Assessment and IEP within 14 Days	90%
Referral to External Support Services within 14 Days	97%
Social Services Professional Meeting within 28 Days	83%

**Q: Are we able to propose sub recipients under this proposal?**

A: This program allows for subcontractors. See pages 23 and 29 of the RFP.

**Q: Could you share the complete allocation of funding for each program (EARN, Work Ready and SNAP)?**



A: This year's allocation is not yet available. Last year's EARN and Work Ready allocations were as follows:

- EARN \$1,153,535.26
- Work Ready \$114,658.50

**Q: Could you share a list of current approved EARN and Work Ready credential programs via the Lancaster WDB and state of PA?**

**Alternative: What are the current credentialing opportunities accepted for Lancaster EARN and Work Ready participants not related to the ETPL.**

A: Aside from the training programs on the ETPL, the current EARN/WR program has used the following trainings. This is not an exhaustive list.

- RiseUp for Customer Service and Sales and Warehouse, Inventory & Logistics
- Credential for completion of a Paid Work Experience Program
- Millersville University for OSHA Falls Protection & Prevention Training
- SkillUp (metrix)
  - Once a client completes all the modules, we will work on them getting connected with taking the test to earn the certification.
- IU13 for ESL
- High School Equivalency and GED programs
- Central Penn College
- Southern New Hampshire University
- Walden University
- Empire for Cosmetology
- Lancaster School of Cosmetology

**Q: Are there any expectations for dual enrollment with EARN/Work Ready into WIOA?**

A: If dual enrollment with another program would result in the best use of services for a client, then the expectation is that the client be dual enrolled.

**Q: How many dual enrollments with EARN/Work Ready into WIOA has there been for last program year and this program?**

A: There have been two dual enrolled participants so far in PY24. We do not currently have the number of dual enrolled in PY23.

**Q: Per page 2 of the RFP, the program duration is two years (July 1, 2025 - June 30, 2027). Please confirm that you would like us to submit the proposed budget for year one of the program only.**

A: Yes, please submit the budget for the first program year, July 1 2025, - June 30, 2026.



**Q: If you would like a budget for years 1 and 2, please provide available estimated funding for year 2.**

A: N/A